

\*\* Used instruments can cost as little as \$100 - we will discuss options at the meeting \*\*

## Local music store rental comparison

| Fl = Flute; Cl = Clarinet; Tpt = Trumpet; Bone = Trombone; Perc = Percussion   | Johnstonbaugh's Music   | Volkwein's Music  | Atkins Music                                      |
|--|---|---|---|
| Trial period length and cost? (Fl, Cl, Tpt, Bone, Perc)  | \$21 covers 4 months  | \$25 covers 4 months  | No trial period offered                           |
| What is the monthly rental for Fl, Cl, Tpt, Bone, and Perc?  | \$18/month  | \$20/month  | \$22/month  |
| Trial period length and cost? (Sax)  | \$60 covers 4 months  | \$65 covers 4 months  | No trial period offered                           |
| What is the monthly rental for Sax?  | \$35/month  | \$40/month  | \$41/month  |
| Do you rent Baritones and French Horns?  | Yes   | Yes   | Yes   |
| Initial payment/monthly rental for Baritone and French Horn?   | Baritone - \$100 covers 4 months; \$60/month after French Horn - same as Baritone | Baritone - \$105 covers 4 months; \$60/month after French Horn - same as Baritone | Baritone - \$41/month<br>French Horn - \$52/month |
| How long is the rental period?   | up to 36 months   | up to 36 months   | See Store   |
| Do you deliver the instruments to the school?  | Yes   | Yes   | No  |
| Are repairs on rentals included (unless intentionally abused by student)?  | Yes   | Yes   | Yes   |
| Where are you located?   | 3 locations (Free delivery to school)   | Pittsburgh (Free delivery to school)  | Connellsville - 166 W Crawford Ave                |
| <b><u>Do you have a representative that will deliver the instrument/supplies to the school and pick up instruments that need repaired?</u></b> | Yes, every week.  | Yes, every week.  | No  |
| Phone #/website  | 724.519.2114<br>johnstonbaughs.com  | 1.800.553.8742<br>volkweinsmusic.com  | 724.628.2450<br>www.atkinsmusic.com               |